

2026

April



GSPC Group File Tracking System

Subject	ARC for Supply and installation of Hot Tapping Services across GGL
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File Number	GGL/Tech. Services/2026/4/163624
Company Name	Gujarat Gas Limited
Department	Tech. Services
Proposed On	01/04/2026 6:04:13 PM
Proposed By	Harshil Shah
Approval Type	For BQC – Bid Qualification Criteria
Remarks	

**Subject: ARC for Supply and installation of Hot Tapping Services
across GGL**

Ref. Documents:


Document No	Document Subject
GGL/Tech. Services/2026/4/279694	Approved BQC-R3.
GGL/Tech. Services/2026/4/279695	Approved SOR-April 2026



BIDDER QUALIFICATION CRITERIA (BQC)
ARC FOR SUPPLY & INSTALLATION OF HOT TAP SERVICES ACROSS GGL

DOCUMENT NO:
GGL/TS/STEEL/SERVICE/HOT TAPPING SERVICES/BQC

04	A1 & B1	Revised as per estimated contract quantity and contract value	01/04/2026
03	A1 & B1	Revised as per estimated contract quantity and contract value	17/11/2025
02	-	Revised as per approved BQC guidelines	27/12/2023
01	-	Revised as per Tender Committee recommendation	16/02/2021
00	-	Prepared & Issued for Bid	05/05/2020
REV. NO	CLAUSE NO.	REVISION DESCRIPTION	DATE OF ISSUE

 GUJARAT GAS	BIDDER QUALIFICATION CRITERIA (BQC) ARC FOR SUPPLY & INSTALLATION OF HOT TAP SERVICES ACROSS GGL	DOCUMENT NO.: GGL/TS/STEEL/SERVICE/HOT TAPPING SERVICES/BQC Rev.04
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Sr No	Criteria	Supporting Documents
A	Technical Criteria	Compliance Required in Technical Evaluation
A1	<p>The bidder as a single point responsibility shall have successfully manufactured, supplied and installed minimum 13 (Thirteen) nos. (cumulative) Hot Tap fittings of size 6" NB & above and pressure class 300 & above to Oil and/or Gas company or Petrochemical industry during any of the last 7 (Seven) years to be reckoned from the Tender publishing month.</p> <p><i>Note:</i> <i>Bidder to read BQC notes (Most Important) specified in this document.</i></p>	<p>A. Bidders not associated with GGL shall submit the Purchase Order/Work order/Contract issued in name of the Bidder for the fulfilment of the criteria specified herein and shall submit Corresponding satisfactory work completion certificate issued in name of the Bidder for the given Purchase Order/Work Order/Contract by Oil and/or Gas company/Petrochemical Industry and Corresponding Inspection Release Note (IRN) / Proof of material delivery issued in name of the bidder for the given Purchase Order/Work Order/Contract.</p> <p>B. Bidders associated with GGL (existing and previously) shall submit the Work order for fulfilment of the criteria specified herein.</p> <p>Important Note: <i>Supporting Documents other than for supply to Oil and/or Gas industry/Petrochemical industry shall not be considered for the criteria specified herein.</i></p>
B	Financial Criteria	Compliance Required in Financial Evaluation
B1	<p>Bidder shall have minimum Annual turnover of Rs. 1.34 Crore (Rs. One Crore Thirty-Four Lakh) in any of the preceding three audited financial years (i.e. FY22-23 to FY24-25).</p> <p>Bidder shall have minimum working capital of Rs. 26 Lakh (Rs. Twenty-Six Lakh) of their own for the last audited financial year, i.e. FY 2024-25.</p>	<p>Bidder (Both associated with GGL and not associated with GGL) shall submit following documents as the documentary evidence toward adherence to the criteria specified herein.</p> <p>1. Chartered Accountant Certificate with valid UDIN confirming Annual Turnover, Working Capital and Net worth as per qualification criteria.</p>

Sr No	Criteria	Supporting Documents
	<p>Bidder's net worth as per the last audited financial statement i.e. for the last financial year, i.e. FY 2024-25 shall be positive.</p> <p><i>Notes:</i></p> <p><i>Bidder to read BQC notes (Most Important) specified in this document.</i></p>	<p>Important Notes:</p> <ol style="list-style-type: none"> <i>1. FY 2024-25 shall be considered as preceding Financial Year. However, If audited financial report of FY 2024-25 is not available, then FY 2023-24 shall be considered as preceding Financial Year and relevant documents of <u>FY 2021-22, FY 2022-23 and FY 2023-24 shall be provided.</u></i> <i>2. If the bidder's working capital is inadequate for the last audited financial year, the bidder shall furnish a letter from any bank approved by Government of Gujarat for Submission of Bank Guarantee as per the relevant GR applicable at the time of bid published date clearly mentioning the <u>Tender ID and Project Details, confirming the availability of line of credit for the working capital requirement as specified in the criteria.</u></i>

BQC Notes (Most Important):**Document Uploading:**

1. Bidder shall submit all qualification documents (preferably colour copy) as mentioned above and non-submission of any of the requisite documents shall make the bid liable for rejection.
2. For Bidder associated with GGL, Documentary evidence for work completion (i.e. Inspection Release Note / Completion Certificate / Performance Certificate) against Gujarat Gas Limited Purchase Order/ Work order/ contract is not required. However, the same will be verified by GGL internally and Technical evaluation will be carried out by GGL as per the criteria considering submitted PO/work order/contract.
3. Bidder is suggested to submit the documents which have been already verified by GGL/GGL appointed consultant in previous tenders. In case of submission of documents which have been not verified by GGL/GGL appointed consultant in previous tender, bidder is suggested to submit the document for which issuing authority is accessible and responsive.
4. Bidder is suggested to submit the documents in line with BQC requirement only.
5. Bidder is suggested to submit those documents which are sufficient for qualification. Submission of extra documents shall be avoided.
6. Bidder to note that it is necessary to mention Tender ID and project details in Bank letter for availability of line of credit and same shall be issued by the respective bank after date of bid publishing.

Supporting Document:

1. Bidder experience for manufacturing, supply and installation of Hot Tap in other than Oil and/or Gas or Petrochemical Industry shall not be considered valid for the criteria specified above.
2. Bidder shall submit supporting documents clearly mentioning / showing supply of material & services to Oil and/or Gas Company or CGD Company or Petrochemical Industries. In case when material & service are not directly supplied to Oil and/or Gas Company or CGD Company or Petrochemical Industries by the Bidder then the Bidder is required to submit additional supporting document which clearly mention / show that the supply of the material & service to Oil and/or Gas Company or CGD Company or Petrochemical Industries.
3. All Bidders (GGL associated as well as non-associated): Bidder shall submit contact details (other than GGL) of document issuing authority/end client with minimum information like person Name & Designation, Office address, Email address, Contact Number etc

DOCUMENT CHECKLIST FOR BIDDERS

Checklist for BQC (Only for bidders' reference, criteria and supporting document for evaluation shall be considered as per above table):

Sr. No.	Supporting Documents to be submitted	Submitted in Technical Bid (Yes/ No)
Technical Criteria A1 Check list		
1	Bidders not associated with GGL shall submit the Purchase order/ Work order/ Contract issued by Oil and/or Gas Company or City Gas Distribution Company or Petrochemical Industries (End Clients) as per the qualification criteria.	
2	Bidders not associated with GGL shall submit the Work Completion Certificate reflecting size, pressure class and quantity for the submitted Purchase order/ Work order/ Contract issued by Oil and/or Gas Company or City Gas Distribution Company or Petrochemical Industries (End Clients) as per the qualification criteria.	
3	Bidders not associated with GGL shall submit the Inspection Release Note (IRN) reflecting size, pressure class and quantity for the submitted Purchase order/ Work order/ Contract as per the qualification criteria.	
4	Bidders associated with GGL (existing and previously) shall submit the Purchase order/ Work order/ Contract for fulfillment of technical qualification criteria.	
Financial Criteria- B1 Check list		
1	All Bidders (GGL associated as well as non-associated) shall submit CA certificate with UDIN number confirming annual Turnover, Working Capital and Net worth from Audited Balance Sheets for FY 22-23, FY 23-24 and FY 24-25 OR FY 21-22, FY 22-23 and FY 23-24.	
Others		
1	All Bidders (GGL associated as well as non-associated): Bidder shall submit contact details (other than GGL) of document issuing authority with minimum as below <ol style="list-style-type: none"> 1. Name & Designation 2. Office address 3. Email address 4. Contact Number 	

Basis & Assumption (For Internal Reference Only)

▪ **Sr. No. A – Technical Criteria**

BQC SN A1

Successful manufacturing, supply and installation of hot tapping activity in last 7 (seven) years in line with approved BQC guidelines. Size 6" NB above and pressure class 300# and above considered for qualification as tapping on size 4" NB is negligible and almost most of the GGL network is of 300#.

- Minimum numbers for qualification is considered 50% of the quantity required during ARC.
- Contract Required for – 2 Years (ARC)
- No. of contractors required – 2 Nos.
- Calculation for technical qualification is as below
 - = 50% X [Estimated Quantity of Hot Tapping services / (No. of Years X No. of Contractors Required)]
 - = 50% X [100 Nos. / (2 years X 2 contractors)]
 - = 50% X 25
 - = 12.5
 - ~ 13 Nos.

▪ **Sr. No. B – Financial criteria**

BQC SN B1

- Required minimum Annual turnover is considered 50% and working capital is considered 10% of the estimated contract value.
- Contract Required for – 2 Years (ARC)
- No. of contractors required – 2 Nos.
- Estimated Contract Value (*) – 10.73 Crores
- Calculation for Annual Turnover requirement is as below
 - = 50% X [Estimated Contract Value / (No. of Year X No. of Contractors Required)]
 - = 50% X [10.73 Crores) / (2 years X 2 contractors)]
 - = 50% X 2.68 Cr.
 - ~ 1.34 Crores
- Calculation for Working Capital requirement is as below
 - = 10% X [Estimated Value / (No. of Year X No. of Contractors Required)]
 - = 10% X [10.73 Crore / (2 years X 2 Contractors)]
 - = 10% X 2.68 Cr.
 - ~ 0.26 Crores

(*) – Estimated contract value is based on the SOR quantity compiled by CMSP and based on rates of existing contracts.

▪ **Prospective Bidders**

Sr No	Bidder Name
1	Plant-Tech Industrial Services Ltd.
2	Conmat Oil & Gas Pvt. Ltd.
3	Ahwin Engineering Products
4	Athena Powertech LLP
5	T. D. Williamson India Ltd.

Initiator: Following revised

1. Technical Criteria - Proportionate change in quantity in view of change in SOR quantity.
2. Financial Criteria - Proportionate change in financial eligibility (Turn over and working capital) in view of change in estimated Contract value.
3. Relevant changes in basis and assumptions.

In view of above, is proposed for review and approval from HoD as per the approved BQC guidelines. Previously approved BQC and latest approved SOR uploaded as reference documents.

-Digitally Signed-

Harshil Shah, Deputy Manager-Tech. Services

(01-Apr-26 18:04)

Forwarded with comments: Document No. and Revision No. verified.

-Digitally Signed-

Shivani Patel, Engineer

(01-Apr-26 18:15)

Forwarded with comments: Approval from EVP–Operations is required, as there is no change in the eligibility criteria for the proposed BQC. Only proportional adjustments have been made to the qualifying quantities and financial criteria.

For approval please.

-Digitally Signed-

File No: GGL-Tech. Services-2026-4-163624

Subrata Banerjee, Manager - Tech. Services

(02-Apr-26 11:38)

Forwarded with comments: No change in eligibility criteria; only qualifying quantities and financial criteria have been proportionately updated. Accordingly, approval from EVP– Operations is required for the proposed BQC.

For approval please.

-Digitally Signed-

Sachin Mundhe, Senior Manager

(02-Apr-26 12:47)

Forwarded with comments: Recommended for approval.

-Digitally Signed-

Arun Teja Vanapamala, Assistant General Manager-Tech. Services

(02-Apr-26 13:10)

Approved: Approved

-Digitally Signed-

Upendrakumar Sharma, Vice President - Technical Services

(02-Apr-26 18:12)

Forwarded with comments: Sir, approval from Dept. head required with reference to BQC guidelines. Submitted for needful from your end.

-Digitally Signed-

Harshil Shah, Deputy Manager-Tech. Services

(04-Apr-26 10:47)

Approved: As proposed.

-Digitally Signed-

Yogiraj Navathe, Executive Vice President - Operations

(04-Apr-26 15:20)

Forwarded with comments: FNA

-Digitally Signed-

Upendrakumar Sharma, Vice President - Technical Services

(04-Apr-26 15:41)
